

LA180
Business Law
3 Credits

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LA180 Version: 20



Business Law

Calendar Description

Sources of law and the judicial system. Emphasis on the law of contracts, contract of sale, consumer protection, restrictive trade practices, agency, negotiable instruments, unincorporated business and corporations, insurance, and the law of torts.

Rationale

This is a required course for students in the Accounting, the Marketing, and the Small Business and Entrepreneurship Majors of the Business Administration Diploma. Also, Business Law is an elective for the Business Administration students whose intent is to pursue a career in the business world.

Further, as individuals who will live in an environment that is surrounded with contractual obligations and responsibilities, this course better prepares students to more knowledgeably interact with the changing and diverse scope of business dealings.

The course is transferable to a number of professional associations including the Certified General Accountants Association and Certified Management Accountants Association.

Prerequisites

None

Co-Requisites

None

Course Learning Outcomes

Upon successful completion of this course, students will be able to

1. describe the Canadian court system and basic court procedure.
2. describe the origins and sources of civil law and the various categories of Canadian law.
3. define tort law.
4. discuss at length all the facets of contract law.
5. explain special contractual relationships including business and employment relationships, and other special contractual relationships.

Resource Materials

Yates, Richard A., Teresa Bereznicki-Korol, and Trevor Clarke. *Business Law in Canada*.

12th Canadian edition. Toronto, Ontario: Pearson Canada Copyright©2020. Print.

ISBN-10: 0-13-384713-6 and ISBN-13: 978-0-13-384713-0.

Conduct of Course

Combination of interrelated lecture/discussion sessions supplemented with handout materials, PowerPoint slides, and other visual aids.

Students are assigned reading material prior to each lecture along with cases for class discussion and homework.

The lectures provide the students with background information and examples of cases to be assigned or discussed in class.

Evaluation Procedures

The final grade is an aggregate of the following components:

Courtroom Case	10%
Midterm Exam I	20%
Midterm Exam II	20%
Midterm Exam III	20%
Final Exam	<u>30%</u>
Total	100%

Students must attend a session at a courthouse this semester. Most sessions are open to the public and pre-booking is not required. Please respect the court system by turning off cell-phones and quietly taking notes. (Please exclude names from the proceedings).

All marks are recorded as percentages and then converted to a letter grade.

Grade Equivalents and Course Pass Requirements

A minimum grade of D (50%) (1.00) is required to pass this course.

Letter	F	D	D+	C-	C	C+	B-	B	B+	A-	A	A+
Percent Range	0-49	50-52	53-56	57-59	60-64	65-69	70-74	75-79	80-84	85-89	90-94	95-100
Points	0.00	1.00	1.30	1.70	2.00	2.30	2.70	3.00	3.30	3.70	4.00	4.00

Students must maintain a cumulative grade of C (GPA - Grade Point Average of 2.00) in order to qualify to graduate.

Attendance

Regular attendance is essential for success in any course. Absence for any reason does not relieve a student of the responsibility of completing course work and assignments to the satisfaction of the instructor. Poor attendance may result in the termination of a student from a course(s).

The instructor will recommend that the Registrar withdraw any student who does not meet the established attendance requirements. A failing grade of RW (Required to Withdraw) will appear on the student's transcript.

In cases of repeated absences due to illness, the student may be requested to submit a medical certificate. *Instructors have the authority to require attendance at classes.*

Course Units/Topics

Part 1: Introduction

1. Managing Your Legal Affairs
2. Introduction to the Legal System
3. The Resolution of Disputes — The Courts and Alternatives to Litigation

Part 2: Torts

4. Intentional Torts and Torts Impacting Business
5. Negligence, Professional Liability, and Insurance Law

Part 3: Contracts

6. Formation of Contracts
7. Formation of Contracts (Continued)
8. Factors Affecting the Contractual Relationship
9. The End of the Contractual Relationship

Part 4: Methods of Carrying on Business

10. Employment
11. Agency and Partnership
12. Corporations

Part 5: Property and Information Technology

13. Real, Personal, and Intellectual Property
14. Information Technology and the Internet

Part 6: Commercial Transactions

15. Sales and Consumer Protection
16. Priority of Creditors



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